

## DECISION MAKING REPORT

**Report for:** Delegated decision

**Item number:** NA

**Title:** Award of Contract under Contract Standing Order

**Report authorised by :** Beth Kay, Head of Area Regeneration – Wood Green

**Lead Officer:** Hal Khanom, Regeneration Officer

**Ward(s) affected:** Woodside

**Report for Key/  
Non Key Decision:** NA

**1. Describe the issue under consideration**

Request for approval to Award the contract to GL Hearn Limited to carry out a Sites Financial Feasibility Appraisal in Wood Green.

**2. Cabinet Member Introduction**

NA

**3. Recommendations**

For the Assistant Director of Regeneration to award a contract for a 'Sites Financial Feasibility Appraisal' to GL Hearn Limited for a period of 3 months for the value of £44,050.

**4. Reasons for decision**

The invitation to Tender attracted two high quality tenders from two consultants. GL Hearn scored the highest on quality and quantity.

**5. Alternative options considered**

Procurement was carried out in line with procurement protocol.

The alternative option was to appoint a consultant without following procurement protocol which may not have ensured best value.

**6. Background information**

The purpose of the study is to provide financial estimates to support Haringey to take a strategic view on how to invest in its Wood Green assets, in order to provide best value for the Council whilst meeting the needs of its communities. This will include financial input into a number of potential options for the best site to establish the new council accommodation.

**7. Key outputs**

The consultant will deliver the following activities:

- Feasibility stage capital cost estimates
- Financial appraisals for different development scenarios
- Feasibility stage revenue business plans
- Estimates of business rates liability/ income
- Land Valuations

## 8. Procurement process

As per the requirement under CSO 8.03 to undertake the request for 3 quotes procedure in order to make the contract award, 3 practices were invited to tender: GL Hearn, BNP Paribas and Cushman and Wakefield, and two submitted tenders.

The tender evaluation was carried out by the Head of Area Regeneration – WG), the Capital Accountant and a Property Consultant within the Property Team. The procurement team did not need to be consulted as per the requirement under CSO 8.03.

The procurement process evaluation methodology scored price at 60% and quality at 40%. The table below shows the results of all tenderers:

	GL Hearn	Cushman and Wakefield
Qualitative Score	32%	25%
Quantitative Score	60%	32%
<b>TOTAL</b>	<b>73%</b>	<b>42%</b>

## 9. Contribution to strategic outcomes

The Financial Sites Appraisal contributes to the following Council Priority:  
**Priority 4 - Drive growth and employment.**

Wood Green is the second major regeneration priority area in Haringey's Corporate Plan and will be an Opportunity Area in the next London Plan.

## 10. Statutory Officers comments (Chief Finance Officer (including procurement), Assistant Director of Corporate Governance, Equalities)

Finance

NA - The current cost of the service is £44,050 and the cost of this provision will be met by the Wood Green Investment Framework budget.

Procurement

NA

Legal

NA

Equality

NA

## 11. Use of Appendices

NA

**12. Local Government (Access to Information) Act 1985**  
NA